State: Arkansas Filing Company: Columbus Life Insurance Company

TOI/Sub-TOI: L04I Individual Life - Term/L04I.103 Renewable - Single Life - Fixed/Indeterminate Premium

Product Name: CLIC Term/20yrRate Chg/2013/rp

Project Name/Number: CLIC Term/20yrRate Chg/2013/rp/CL 83 0405-20yr

#### Filing at a Glance

Company: Columbus Life Insurance Company
Product Name: CLIC Term/20yrRate Chg/2013/rp

State: Arkansas

TOI: L04I Individual Life - Term

Sub-TOI: L04I.103 Renewable - Single Life - Fixed/Indeterminate Premium

Filing Type: Form

Date Submitted: 01/22/2013

SERFF Tr Num: WSST-128859677

SERFF Status: Closed-Accepted For Informational Purposes

State Tr Num:

State Status: Closed-Accepted for Informational Purposes

Co Tr Num: CL 83 0405-20YR

Implementation On Approval

Date Requested:

Author(s): Ramona Piercefield, Kimberly Wright, Jaclyn Cox

Reviewer(s): Linda Bird (primary)

Disposition Date: 01/28/2013

Disposition Status: Accepted For Informational Purposes

Implementation Date:

State Filing Description:

SERFF Tracking #: WSST-128859677 State Tracking #:

Company Tracking #: CL 83 0405-20YR

State: Arkansas Filing Company: Columbus Life Insurance Company

TOI/Sub-TOI: L04I Individual Life - Term/L04I.103 Renewable - Single Life - Fixed/Indeterminate Premium

Product Name: CLIC Term/20yrRate Chg/2013/rp

Project Name/Number: CLIC Term/20yrRate Chg/2013/rp/CL 83 0405-20yr

#### **General Information**

Project Name: CLIC Term/20yrRate Chg/2013/rp Status of Filing in Domicile: Not Filed

Project Number: CL 83 0405-20yr Date Approved in Domicile:

Requested Filing Mode: Informational Domicile Status Comments: Ohio is our domiciled state.

Explanation for Combination/Other:

Submission Type: New Submission

Market Type: Individual Market Type:

Overall Rate Impact: Filing Status Changed: 01/28/2013

State Status Changed: 01/28/2013

Deemer Date: Created By: Ramona Piercefield

Submitted By: Ramona Piercefield Corresponding Filing Tracking Number:

Filing Description:

**RE: INFORMATIONAL FILING** 

Rate Change - CL 83 0405 AR, and CL 83-U 0405 AR, Renewable and Convertible Term Policy

The Columbus Life Insurance Company – NAIC #99937

Dear Reviewer:

This filing is being submitted on behalf of the Columbus Life Insurance Company.

The following bullet point summarizes the changes we are making to our term portfolio, CL 83 0405 AR and CL 83-U 0405 AR, Renewable and Convertible Term Policy. The only change from what was previously filed are the two cells referenced below.

•Changes to the 20YT premium rates for female band 2 super preferred ages 35 and 36 from .64 and .66 to .56 and .62.

There are no changes to the actuarial memo, the only information being submitted for review is the attached rate file submitted as Supporting Documentation.

No changes were required to the previously approved schedule pages or Statement of Variability. The approval dates are listed below:

Form Number Description Approval Date State or SERFF Tracking #

CL 83 0405 AR Renewable And Convertible Term Policy 2/12/2004 USPH-5UWQ2B918 CL 83 0405-U AR Renewable And Convertible Term Policy 2/12/2004 USPH-5UWQ2B918

We certify that any change or modification to a variable item shall be administered in accordance with the enclosed Statement of Variability, including any requirements for prior approval of a change or modification. Any use of variability will be administered in a uniform and non-discriminatory manner and shall not result in unfair discrimination.

Please do not hesitate to contact us with any questions or concerns. Thank you for your assistance with this information filing. We look forward to your review and approval.

Sincerely,

Ramona Piercefield
Insurance Compliance Analyst

SERFF Tracking #: WSST-128859677 State Tracking #:

Company Tracking #: CL 83 0405-20YR

State: Arkansas Filing Company: Columbus Life Insurance Company

TOI/Sub-TOI: L04I Individual Life - Term/L04I.103 Renewable - Single Life - Fixed/Indeterminate Premium

Product Name: CLIC Term/20yrRate Chg/2013/rp

Project Name/Number: CLIC Term/20yrRate Chg/2013/rp/CL 83 0405-20yr

Insurance Compliance 1-800-446-0795 (1873)

#### **Company and Contact**

#### **Filing Contact Information**

Ramona Piercefield, Product & State Filing Ramona.Piercefield@wslife.com

Analyst

400 Broadway 800-446-0795 [Phone] 1873 [Ext]

Cincinnati, OH 45202 513-357-4123 [FAX]

**Filing Company Information** 

Columbus Life InsuranceCoCode: 99937State of Domicile: OhioCompanyGroup Code: 836Company Type: Life400 East Fourth StreetGroup Name: West-SouthernState ID Number:

Cincinnati, OH 45202 Group

(800) 446-0795 ext. [Phone] FEIN Number: 31-1191427

## **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

SERFF Tracking #: WSST-128859677 State Tracking #: CL 83 0405-20YR

State: Arkansas Filing Company: Columbus Life Insurance Company

TOI/Sub-TOI: L04I Individual Life - Term/L04I.103 Renewable - Single Life - Fixed/Indeterminate Premium

Product Name: CLIC Term/20yrRate Chg/2013/rp

Project Name/Number: CLIC Term/20yrRate Chg/2013/rp/CL 83 0405-20yr

# **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted
Accepted For	Linda Bird	01/28/2013	01/28/2013
Informational			
Purposes			

SERFF Tracking #: WSST-128859677 State Tracking #: CL 83 0405-20YR

State: Arkansas Filing Company: Columbus Life Insurance Company

TOI/Sub-TOI: L04I Individual Life - Term/L04I.103 Renewable - Single Life - Fixed/Indeterminate Premium

Product Name: CLIC Term/20yrRate Chg/2013/rp

Project Name/Number: CLIC Term/20yrRate Chg/2013/rp/CL 83 0405-20yr

## **Disposition**

Disposition Date: 01/28/2013

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		Yes
Supporting Document	Application		Yes
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	CLIC 2012 Term 20 Year Rate		Yes

SERFF Tracking #: WSST-128859677 State Tracking #: Company Tracking #: CL 83 0405-20YR

State: Arkansas Filing Company: Columbus Life Insurance Company

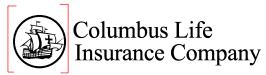
L04l Individual Life - Term/L04l.103 Renewable - Single Life - Fixed/Indeterminate Premium Product Name: CLIC Term/20yrRate Chg/2013/rp

CLIC Term/20yrRate Chg/2013/rp/CL 83 0405-20yr Project Name/Number:

# **Supporting Document Schedules**

TOI/Sub-TOI:

		Item Status:	Status Date:
Bypassed - Item:	Flesch Certification		
Bypass Reason:	Not applicable to rate filing.		
		Item Status:	Status Date:
Satisfied - Item:	Application		
Comments:	CL 45.300-A (01/13) approved on 01/14/2013 under stat	e tracking #WSST-128841725.	
Attachment(s):			
CL 45.300-A (01-13) Joh	nn Doe-bracket.pdf		
		Item Status:	Status Date:
Satisfied - Item:	CLIC 2012 Term 20 Year Rate		
Comments:	This rate document is landscape, tabloid (11 x 17).		
Attachment(s):			
Nautical Term 20 Year F	Rates Updated 012113.pdf		



A member of Western & Southern Financial Group

400 EAST FOURTH STREET • CINCINNATI, OHIO 45202-3302 • 1-800-677-9696 • WWW.COLUMBUSLIFE.COM

☐ New Business	☐ Reinstatement of Policy #
APPLICATION FOR LIFE INSURANCE – PART 1	For reinstatement, complete Sections A, B, I, J, K, L, M. N
A. Proposed Insured 1	B. Proposed Insured 2 (For Survivorship or Other Insured Rider)
1. Name of Proposed Insured Male 🗸 Female 🦳	1. Name of Proposed Insured Male Female
John E. Doe	
First Middle Last	First Middle Last
2. Date of Birth	2. Date of Birth Age
(mm/dd/yyyy)	(mm/dd/yyyy)
3. Place of Birth (state/country) ST, USA 4. Social Security No. or Tax I.D. 123-45-6789	3. Place of Birth (state/country)
5. Drivers License No. and State ST 123456	4. Social Security No. or Tax I.D.
6. Marital Status M	5. Drivers License No. and State
7. Employer ABC Company	6. Marital Status 7. Employer
Length Of Employment At This Business 5 years	Length Of Employment At This Business
Occupation Analyst	Occupation
Duties	Duties
Earned Income\$45,000 Net Worth\$100,000	Earned Income Net Worth 8. U.S. Citizen
8. U.S. Citizen 🗹 Yes 🗌 No	
If No, complete the Citizenship Supplement.	If No, complete the Citizenship Supplement.
9. Home Address: Years at Address <u>5</u> E-mail john.doe@dmail.com	9. Home Address and Phone Information: E-mail
123 Main Street	Same as Proposed Insured 1
Street/Apt No. <b>City, ST 45678</b>	☐ Different; Provide information below:
City State Zip Code	
10. Home Phone _(513) 555-6789 _ Alternate Phone	-
C. Coverage Applied For. (If VUL, complete VUL Supplement; If Index	ved III. complete Premium Allocation Floation \
	T DI O I
Plan of Insurance <u>Term</u> If UL or VUL, select Death Benefit Option:	Term Plans Only, \$\frac{100,000}{\text{Rase Amount}}\$
1 – Level Death Benefit	T V
2 – Specified Amount plus Cash Value	☐ Ten Year \$ Fifteen Year Supplemental Coverage Rider (SCR) Amount
If UL, select Life Insurance Qualification Test	Twenty Year (if applicable)
Cash Value Accumulation (default, if none selected; not available for a	
Guideline Premium (automatic if Cash Value Accumulation is not avail	
D. Optional Benefits and Riders.	
Universal Life Only:	Term Plans Only:
No-Lapse Guarantee: Intermediate Lifetime	Return of Premium Waiver of Premium
Income Rider (Enhanced Value Rider)	Accidental Death/Specific Loss
Disability Credit: indicate Monthly Credit Amount \$	- Universal Life and Term:
Extended Maturity Plus: Pay at Issue, or Pay at Age 80	Accidental Death \$
Change of Insured	Insured Insurability \$
Enhanced Cash Value	Other Insured \$
Estate Protection Rider	Children's Term (complete Child Term Rider supplement)
☐ Capital Transfer (Enhanced No-Lapse Guarantee) must select one below ☐ Death Benefit ☐ Return of Premium ☐ Accumulation	Tor voyagor only, you may coloct a chorter to Eapoc duarantee
	than the Lifetime No-Lapse:
E. Child as Primary Proposed Insured	To age 90 To age 95
_	
Answer if Proposed Insured is at least 15 days old and under 18 years.	
1. Is Applicant a Parent or Legal Guardian (attach proof of guardianship) of pr	oposed Insured? Yes No
1. Is Applicant a Parent or Legal Guardian (attach proof of guardianship) of pr 2. Is Applicant employed and providing Proposed Insured's main support?	Yes No
1. Is Applicant a Parent or Legal Guardian (attach proof of guardianship) of pr	

CL 45.300-A (01/13) Page 1 of 5

If Trust Owner, complete questions 1 A), D) and F) and attach declarations and signature pages of Trust Agreement.  1. A) Name	
First Middle Last	
	———¬
B) Date of Birth (mm/dd/yyyy) C) Relationship to Proposed Insured 1	
D) Social Security/Tax ID Number E-mail addressE) Place of Birth (State/Country)	
F) Address Street No. and Name Apt. No. City State Zip Code	
2. Multiple Owners: provide all details as above for other Owner in Additional Remarks section. E-mail	
Type of Ownership: Joint with right of survivorship Tenants in common	
G. Beneficiaries	
Name Relationship	<u>%</u>
Primary: Jane Doe Wife	100
Primary Secondary	
Primary Secondary	
H. Premium Amount, Mode of Premium Payment, Payer Information.	_
Modal Premium Amount \$ 1000 Mode A (Note: 2 months premium required for monthly PAT mode)	_
Total Amount Paid at time of Application. If none, indicate zero or leave blank \$	
Payer Name and Address if other than Owner (if not the same as home address in section A) – please print.	
First Name M.I. Last Name Street Address or P.O. Box Number	
City State Zip Cod	е
Relationship to Proposed Insured	_
I. Complete each question for the Proposed Owner and Proposed Insured(s) (if other than Owner).	
Proposed Owner If other than Owner If other	ed Insured 2 than Owner
1. Have you been involved in any discussion about the possible sale or	
	es 🗌 No
secondary market provider?  2. Have you ever sold a policy to a life, settlement, viatical or other	
secondary market provider?	es 🔲 No
secondary market provider?	es No
3. Will any portion of the premiums for this policy be financed?	
secondary market provider?	
3. Will any portion of the premiums for this policy be financed?	
3. Will any portion of the premiums for this policy be financed?	Yes No Proposed
3. Will any portion of the premiums for this policy be financed?	Yes No Proposed Insured 2
3. Will any portion of the premiums for this policy be financed?	Yes No Proposed Insured 2 Yes
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes Yes Yes
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes Yes Yes
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes Yes Yes
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes Yes Yes
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes Yes Yes
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes No No
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes No Yes No
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes No Yes No
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes No No No No No
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes No Yes No
3. Will any portion of the premiums for this policy be financed?	Proposed Insured 2  Yes No Yes No No No No No

For <b>Yes</b> answers, complete Details section		Prop Insur Yes	osed red 1 No		osed red 2 No
1. In the past year has anyone proposed for the answer that best describes tobacco.  Proposed Insured 1: Quit: Over 5  Proposed Insured 2: Quit: Over 5	2, 1 year(s) ago Never Used		<b>V</b>		
	tances except as legally prescribed by a licensed member of the medical		<b>V</b>		
<b>3.</b> Do you consume alcoholic beverages? If Type Frequ			<b>/</b>		
	ent for, attended a program for or been counseled for alcohol or drug abuse, or		<b>V</b>		
driving or driving under the influence of			<b>/</b>		
Workers Compensation, Social Security	past 3 years have you received or applied for, any disability benefits, including Disability Insurance, or any other form of Disability insurance?		<b>V</b>		
7. In the past 2 years have you been unable	to work, attend school or been disabled for one month or more?		<b>~</b>		
,	intend to travel or reside outside the U.S. or Canada within the next two and duration in the Details section. If Yes, complete a Supplemental		<u> </u>		
	member, or with any duties aboard an aircraft, or is there any intention of es, complete a Supplemental Questionnaire.		<b>V</b>		
other), flying ultra-light aircraft, underwa	racing on land or water, parachuting, skydiving, ballooning, gliding (kite or ter or scuba diving, mountain climbing, or other hazardous sports or hobbies, or he next two years? <b>If Yes, complete a Supplemental Questionnaire.</b>		<b>V</b>		
11. Have you ever been convicted of, are yo	awaiting trial for, or have you pled no contest to a felony? If <b>Yes,</b> indicate in of felony and if currently on probation or parole.		<b>V</b>		
	nember of, or received a notice of required service in, the armed forces, se list branch of service, rank, duties, and current duty station.		<b>~</b>		
Details: List details to question above, listi	g question number and the Proposed Insured details apply to.				
Question No. and Proposed Insured	Details				
L. Personal Physician Information					
	·	osed l	nsured	2	
Name of personal physician: Address:	Dr. Adam Smith				
	456 Elm Street; City, ST 12345				
Telephone number:	(513) 555-0000				
Date last consulted:	06/09				
Reason last consulted:	routine check				
Treatment or medication prescribed:	N/A				
M. Additional Remarks	1 7 97 1				

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# Complete this section unless a full paramedic exam or medical exam is required on the Proposed Insured(s). DO NOT remove this page from the application. N. Medical Information on Proposed Insured 1. Proposed Insured 2.

					Insu	osed red 1 No	Prop Insui Yes	red 2
			, hospitalized for or been advised to	seek				
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I)	Thyroid, pituitary or other	endocrine or glandular disorder?						ΙШ
m)								
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_	·			t disease				
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6.	What is your height and we	eight? If weight changed in the past 12 months, inc	dicate pounds lost or gained.		Ht	6'0"	Ht _	
			-		Wt	185	Wt _	
					Loss	0	Loss _	
					Gain	0	Gain _	
		•						
	of proposed insured.	medical information, reason for checkup.	Dates and duration of illness.	medic	al prote	ssiona	ls, hospi	tals.
1		1	Ì	ı				

CL 45.300-A (01/13) Page 4 of 5

**AUTHORIZATION FOR RELEASE OF HEALTH INFORMATION (Complies with the HIPAA Privacy Rule):** The undersigned, individually (and/or on behalf of any children named in the application, individually), hereby consent and authorize any health plan, physician, medical practitioner, health care professional, hospital, clinic, pharmacy or pharmacy benefit manager, other medical or medically related facility, other health-care provider, MIB, Inc., consumer reporting agency, my employer, or other companies or institutions that has provided payment, treatment or services, or who has information about me, to disclose to Columbus Life Insurance Company or their authorized representatives any information from health care or medical records. This includes information relating to diagnosis, prognosis, or treatment relative to any physical, or mental condition, or treatment relative to drug or alcohol use, or Acquired Immune Deficiency Syndrome (AIDS), AIDS-Related Complex (ARC) and/or tests for antibodies to the AIDS Virus (HIV), but excludes psychotherapy notes; investigative consumer reports, other insurance coverage and details of employment.

The signature(s) below acknowledge that any agreements made to restrict my/our health information do not apply to this authorization and instruct any physician, medical practitioner, other health care professional, hospital, clinic, pharmacy or pharmacy benefit manager, other medical or medically related facility, or other health-care provider to release and disclose my/our health information without restriction. This authorization for disclosure of information is effective for 30 months following the date of signature(s) below. A copy of this authorization is as valid as the original.

The purpose for this disclosure is for Columbus Life Insurance Company to 1) underwrite applications for coverage, make eligibility, risk rating, policy issuance and enrollment determinations; 2) obtain reinsurance; 3) administer claims and determine full responsibility for coverage and provision of benefits; 4) administer coverage; and 5) conduct other legally permissible activities that relate to any coverage I/we have or have applied for with Columbus Life Insurance Company.

I also authorize the Columbus Life Insurance Company or its reinsurers to release any information collected about me or my minor child(ren) to MIB, Inc. and to other insurance companies with whom I may apply for insurance.

I, each Proposed Insured, Named Child or Legal Representative, understand that: a) I have the right to obtain a copy of and revoke this authorization at any time by notifying Columbus Life Insurance Company (hereafter, 'the Company') in writing at 400 East Fourth Street, P.O. Box 5737, Cincinnati, Ohio, 45201-5737, Attention: Privacy Officer; b) the revocation is only effective after it is received by the Company; c) any use or disclosure prior to the revocation will not be affected by a revocation d) a revocation is not effective to the extent that the Company has a legal right to contest a claim under a policy or to contest the policy itself; e) after health information is disclosed, federal law might not protect it, and the recipient might redisclose it; f) health care and payment for health care will not be affected by refusal to sign this authorization; g) on refusal to sign this authorization, the Company may not be able to process an application, or if coverage has been issued, may not be able to make any benefit determinations or payments.

#### AGREEMENT AND ACKNOWLEDGEMENT

**Each of the Undersigned declares that:** This Application consists of: a) Part I Application; b) Part II Medical Application, if required; c) any amendments to the application(s) attached thereto; and d) any supplements, all of which are required by the Company for the plan, amount and benefits applied for. Except as provided in any Temporary Insurance Agreement, any policy issued on this application shall take effect on the date it is delivered to the owner and the first premium is paid during the lifetime of each and every person proposed for insurance under such policy and then only if the health and other conditions affecting insurability remain as described in this application.

Any and all statements and answers provided anywhere in this application, together with those in any Part II and in any supplemental application made in connection herewith are full, complete and true to the best of my knowledge and belief and are made to the Company to induce it to issue the policy or policies applied for and will be attached to and made a part of any policy issued.

No agent is authorized to make or alter contracts, to extend the time for payment of premiums, or to waive any of the Company's rights or requirements. Corrections, additions or amendments to this application may be made by the Company. Acceptance of a policy issued with such changes will constitute acceptance of the changes. No changes, corrections or additions will be made in classification (including age at issue), plan, amount, or benefits unless agreed to in writing by the Applicant.

The undersigned each represent that the applicant and proposed insured(s) each has read, or had read to each of them, the completed application and that they each realize that any false statement or misrepresentation which is material to the risk therein may result in loss of coverage under any policy issued hereunder, or if this is an application for reinstatement, the Company shall be under no liability except to return premiums paid in connection with such reinstatement.

I have read and understand the Accelerated Death Benefit Disclosure Statement. I have received 1) a Privacy Policy Disclosure which details the method I must use to exercise my right to access, correct and amend any information gathered about me or my children which relates to this application; and 2) Disclosures Regarding Insurance Information Practices, including the MIB, Inc Pre-Notice.

Under penalties of perjury, I certify that (1) the number shown on this form is my correct Taxpayer Identification Number, and (2) I am not currently subject to backup withholding as a result of Internal Revenue Service notification. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

WARNING: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

A faxed or electronically transmitted signed document to Columbus Life Insurance Company has the same legal force and effect as the original signed document, and once received, is the controlling record.

Signed at	City, ST (City and State)	Date _	1/4/2010	John Doe Signature of Proposed Insured 1	
Agent/Producer		of my knowledge	e, a replacement	Signature of Proposed Insu  is ✓ is not involved in this trany disclosures or illustrations requi	ansaction. I also certify that only
Ima Agent					98765
Agent's Name (F	Please Print)				License No.
Signature of Age	ent Ima Agent /s/			Da	e 1/4/2010

CL 45.300-A (01/13) Page 5 of 5

Columbus Life 20-Year Term Premiums per \$1000 (excluding \$50 policy fee)

Columbus Life 20-Year Term Premiums per \$1000 (excluding \$50 policy fee)

	Band 1 (\$100,000 - \$249,999)													Band 2 (\$250,000 - \$499,999)											
			Male						Fem					Male Female											
	Pref-3 NT P	ref-1 NT Pr	ef-0 NT	Std NT	Pref T	Std T	Pref-3 NT	Pref-1 NT	Pref-0 NT	Std NT	Pref T	Std T	_	Pref-3 NT F	Pref-1 NT P	ref-0 NT	Std NT	Pref T	Std T	Pref-3 NT P	ref-1 NT P	ref-0 NT	Std NT	Pref T	Std T
Issue Age	0.70	0.00	4.05	4.04	4.00	0.04	0.04	0.75	0.00	4.00	4.50		ssue Age	0.50	2.24	0.75	4.00	4.04	0.70	0.40	0.54	0.05	0.70	4.00	0.04
18	0.76	0.92	1.05	1.31	1.96	2.94	0.61	0.75	0.83	1.00	1.53	2.36	18	0.50	0.64	0.75	1.02	1.81	2.79	0.43	0.54	0.65	0.79	1.38	2.21
19	0.76	0.92	1.05	1.31	1.96	2.94	0.61	0.75	0.83	1.00	1.53	2.36	19 20	0.50	0.64	0.75	1.02	1.81	2.79	0.43	0.54	0.65	0.79	1.38	2.21
20 21	0.76 0.76	0.92 0.92	1.05 1.05	1.31 1.31	1.96 1.96	2.94 2.94	0.61 0.61	0.75 0.75	0.83 0.83	1.00 1.00	1.53 1.53	2.36 2.36	20 21	0.50 0.50	0.64 0.64	0.75 0.75	1.02 1.02	1.81 1.81	2.79 2.79	0.43 0.43	0.54 0.54	0.65 0.65	0.79 0.79	1.38 1.38	2.21 2.21
22	0.76	0.92	1.05	1.31	1.96	2.94	0.61	0.75	0.83	1.00	1.53	2.36	22	0.50	0.64	0.75	1.02	1.81	2.79	0.43	0.54	0.65	0.79	1.38	2.21
23	0.76	0.92	1.05	1.31	1.96	2.94	0.61	0.75	0.83	1.00	1.53	2.36	23	0.50	0.64	0.75	1.02	1.81	2.79	0.43	0.54	0.65	0.79	1.38	2.21
24	0.76	0.92	1.05	1.31	1.96	2.94	0.61	0.75	0.83	1.00	1.53	2.36	24	0.50	0.64	0.75	1.02	1.81	2.79	0.43	0.54	0.65	0.79	1.38	2.21
25	0.76	0.92	1.05	1.31	1.96	2.94	0.61	0.75	0.83	1.00	1.53	2.36	25	0.50	0.64	0.75	1.02	1.81	2.79	0.43	0.54	0.65	0.79	1.38	2.21
26	0.76	0.92	1.05	1.32	1.92	2.92	0.61	0.75	0.83	1.00	1.53	2.36	26	0.50	0.64	0.76	1.03	1.77	2.76	0.43	0.54	0.66	0.80	1.37	2.21
27	0.76	0.92	1.06	1.34	1.89	2.90	0.61	0.75	0.83	1.00	1.53	2.36	27	0.51	0.65	0.78	1.04	1.74	2.74	0.43	0.54	0.66	0.81	1.37	2.20
28	0.76	0.93	1.08	1.35	1.86	2.88	0.62	0.75	0.83	1.01	1.53	2.37	28	0.51	0.65	0.78	1.04	1.71	2.73	0.44	0.54	0.68	0.82	1.37	2.21
29	0.76	0.93	1.09	1.37	1.85	2.88	0.62	0.75	0.83	1.01	1.54	2.38	29	0.52	0.66	0.81	1.05	1.69	2.73	0.44	0.54	0.69	0.83	1.38	2.23
30	0.76	0.93	1.09	1.38	1.85	2.90	0.62	0.75	0.83	1.01	1.56	2.41	30	0.52	0.66	0.81	1.06	1.69	2.74	0.44	0.54	0.69	0.84	1.40	2.25
31	0.77	0.94	1.09	1.41	1.87	2.93	0.63	0.76	0.86	1.05	1.59	2.46	31	0.54	0.68	0.84	1.10	1.71	2.77	0.47	0.55	0.70	0.86	1.42	2.30
32	0.77	0.94	1.10	1.44	1.91	2.99	0.64	0.78	0.89	1.09	1.63	2.52	32	0.57	0.69	0.85	1.13	1.75	2.83	0.48	0.56	0.72	0.89	1.47	2.36
33	0.78	0.95	1.11	1.47	1.98	3.07	0.64	0.80	0.92	1.14	1.69	2.61	33	0.59	0.71	0.88	1.17	1.82	2.91	0.49	0.58	0.75	0.92	1.53	2.45
34	0.78	0.95	1.12	1.50	2.08	3.18	0.65	0.82	0.95	1.18	1.77	2.72	34	0.61	0.73	0.89	1.21	1.92	3.02	0.50	0.59	0.76	0.94	1.61	2.56
35 36	0.79	0.96	1.13 1.21	1.53	2.21	3.33 3.52	0.66	0.84	0.98	1.23	1.87 1.99	2.86	35 36	0.64	0.75	0.91	1.25 1.33	2.05 2.22	3.17 3.36	0.56 0.62	0.60	0.76	0.97 1.03	1.71	2.70
36 37	0.85 0.91	1.03 1.11	1.21	1.62 1.72	2.38 2.59	3.74	0.70 0.74	0.89 0.94	1.04 1.10	1.30 1.37	2.13	3.03 3.23	36 37	0.69 0.74	0.80 0.86	0.96 1.02	1.42	2.22	3.58	0.62	0.64 0.69	0.80 0.86	1.03	1.83 1.98	2.87 3.07
38	0.91	1.11	1.38	1.72	2.82	4.01	0.74	0.94	1.16	1.45	2.13	3.45	3 <i>1</i> 38	0.74	0.80	1.02	1.42	2.43	3.85	0.00	0.09	0.88	1.18	2.14	3.29
39	1.06	1.28	1.48	1.93	3.08	4.32	0.73	1.05	1.24	1.53	2.47	3.70	39	0.86	0.99	1.13	1.61	2.93	4.16	0.70	0.79	0.95	1.26	2.32	3.54
40	1.14	1.37	1.58	2.04	3.37	4.67	0.89	1.11	1.32	1.62	2.67	3.96	40	0.92	1.06	1.21	1.72	3.21	4.52	0.73	0.84	1.01	1.34	2.52	3.80
41	1.23	1.49	1.70	2.21	3.68	5.07	0.95	1.19	1.41	1.73	2.89	4.23	41	0.99	1.14	1.29	1.85	3.52	4.92	0.79	0.90	1.07	1.42	2.73	4.07
42	1.34	1.63	1.84	2.39	4.00	5.52	1.02	1.27	1.52	1.85	3.12	4.51	42	1.06	1.23	1.38	1.99	3.85	5.36	0.84	0.96	1.12	1.51	2.95	4.35
43	1.45	1.77	2.00	2.59	4.34	6.01	1.09	1.35	1.62	1.98	3.37	4.79	43	1.14	1.32	1.48	2.14	4.19	5.86	0.91	1.03	1.19	1.61	3.17	4.64
44	1.57	1.93	2.17	2.80	4.69	6.55	1.17	1.44	1.73	2.11	3.63	5.08	44	1.22	1.42	1.60	2.30	4.53	6.40	0.98	1.10	1.27	1.71	3.41	4.93
45	1.70	2.10	2.36	3.03	5.04	7.15	1.25	1.54	1.85	2.26	3.91	5.36	45	1.31	1.53	1.73	2.48	4.89	7.00	1.05	1.18	1.37	1.82	3.64	5.21
46	1.85	2.25	2.52	3.28	5.40	7.80	1.35	1.66	2.00	2.42	4.20	5.64	46	1.42	1.66	1.89	2.72	5.25	7.65	1.12	1.27	1.47	1.98	3.88	5.49
47	2.01	2.42	2.71	3.56	5.79	8.52	1.46	1.79	2.15	2.60	4.51	5.93	47	1.54	1.81	2.08	2.97	5.64	8.37	1.19	1.37	1.59	2.15	4.13	5.78
48	2.18	2.60	2.91	3.86	6.23	9.32	1.57	1.92	2.30	2.79	4.85	6.26	48	1.66	1.97	2.29	3.25	6.08	9.17	1.26	1.47	1.70	2.33	4.40	6.11
49	2.37	2.79	3.11	4.18	6.73	10.22	1.70	2.07	2.47	2.99	5.23	6.65	49 50	1.80	2.14	2.50	3.56	6.59	10.07	1.34	1.59	1.84	2.53	4.72	6.50
50	2.57	2.99	3.34	4.53	7.34	11.24	1.83	2.23	2.65	3.21	5.66	7.11	50	1.95	2.33	2.74	3.90	7.19	11.09	1.43	1.71	1.98	2.75	5.08	6.96
51 52	2.82 3.09	3.33 3.70	3.70 4.12	5.07 5.68	8.05 8.91	12.38 13.66	1.98 2.15	2.42 2.63	2.86 3.09	3.50 3.82	6.15 6.70	7.68 8.36	51 52	2.14 2.34	2.54 2.78	2.99 3.28	4.33 4.81	7.90 8.76	12.23 13.51	1.57 1.72	1.86 2.02	2.14 2.33	2.98 3.24	5.51 6.01	7.53 8.21
53	3.40	4.12	4.59	6.36	9.93	15.10	2.13	2.86	3.34	4.17	7.33	9.19	53	2.57	3.04	3.59	5.35	9.78	14.95	1.72	2.20	2.53	3.51	6.60	9.04
54	3.73	4.59	5.11	7.12	11.13	16.72	2.53	3.11	3.60	4.55	8.05	10.18	54	2.81	3.31	3.90	5.94	10.98	16.57	2.08	2.39	2.73	3.81	7.28	10.03
55	4.09	5.11	5.67	7.97	12.54	18.52		3.38	3.88	4.97	8.86	11.35	55	3.08	3.62	4.23	6.60	12.39	18.37	2.28	2.60	2.95	4.13	8.08	11.20
56	4.59	5.74	6.36	8.86	14.17	20.52	3.04	3.71	4.22	5.58	9.77	12.72	56	3.57	4.15	4.81	7.47	14.02	20.37	2.54	2.91	3.28	4.63	9.00	12.57
57	5.15	6.44	7.13	9.86	16.01	22.70	3.36	4.08	4.60	6.25	10.78	14.28	57	4.14	4.76	5.47	8.44	15.86	22.55	2.84	3.26	3.65	5.18	10.03	14.13
58	5.79	7.23	7.99	10.96	18.03	25.05	3.72	4.48	5.01	7.02	11.87	16.00	58	4.80	5.46	6.23	9.55	17.88	24.90	3.17	3.64	4.05	5.80	11.16	15.85
59	6.49	8.12	8.97	12.19	20.21	27.53	4.13	4.92	5.47	7.87	13.03	17.87	59	5.57	6.26	7.10	10.80	20.06	27.38	3.54	4.08	4.51	6.50	12.37	17.72
60	7.29	9.12	10.06	13.56	22.53	30.14	4.57	5.41	5.97	8.83	14.25	19.86	60	6.46	7.18	8.09	12.22	22.38	29.99	3.95	4.56	5.01	7.28	13.66	19.71
61	8.18	10.00	11.03	15.21	24.97	32.85	5.08	5.90	6.48	9.61	15.53	21.95	61	7.11	8.00	8.96	13.52	24.81	32.70	4.38	5.10	5.57	8.21	15.01	21.80
62	9.18	10.96	12.08	17.06	27.49	35.64	5.64	6.44	7.03	10.47	16.84	24.13	62	7.82	8.91	9.94	14.97	27.34	35.49	4.86	5.70	6.21	9.27	16.41	23.98
63	10.31	12.01	13.23	19.13	30.09	38.49	6.26	7.02	7.63	11.40	18.19	26.36	63	8.61	9.93	11.02	16.57	29.94	38.34	5.39	6.38	6.92	10.46	17.85	26.21
64 65	11.57	13.16	14.50	21.45	32.73	41.39	6.95	7.66	8.28	12.41	19.56	28.64	64 65	9.47	11.06	12.23	18.33	32.58	41.24	5.98	7.14	7.73	11.80	19.31	28.49
65	12.98	14.43	15.89	24.06	35.39	44.30	7.72	8.36	8.99	13.51	20.94	30.94	65	10.42	12.32	13.58	20.29	35.24	44.15	6.64	7.98	8.59	13.31	20.79	30.79

Columbus Life 20-Year Term Premiums per \$1000 (excluding \$50 policy fee)

Columbus Life 20-Year Term Premiums per \$1000 (excluding \$50 policy fee)

	Band 3 (\$500,000 - \$999,999)													Band 4 (\$1,000,000 and Above)											
			Male	!					Fem					Male Female											
	Pref-3 NT P	ref-1 NT Pr	ef-0 NT	Std NT	Pref T	Std T	Pref-3 NT F	Pref-1 NT	Pref-0 NT	Std NT	Pref T	Std T		Pref-3 NT P	Pref-1 NT P	ref-0 NT	Std NT	Pref T	Std T	Pref-3 NT Pr	ref-1 NT Pi	ref-0 NT	Std NT	Pref T	Std T
Issue Age												_	ssue Age												
18	0.47	0.59	0.69	0.93	1.64	2.57	0.40	0.47	0.56	0.73	1.26	2.03	18	0.46	0.55	0.63	0.88	1.56	2.45	0.39	0.44	0.52	0.69	1.20	1.93
19	0.47	0.59	0.69	0.93	1.64	2.57	0.40	0.47	0.56	0.73	1.26	2.03	19	0.46	0.55	0.63	0.88	1.56	2.45	0.39	0.44	0.52	0.69	1.20	1.93
20	0.47	0.59	0.69	0.93	1.64	2.57 2.57	0.40	0.47 0.47	0.56	0.73	1.26	2.03	20	0.46	0.55	0.63	0.88	1.56	2.45 2.45	0.39	0.44	0.52	0.69	1.20	1.93 1.93
21 22	0.47 0.47	0.59 0.59	0.69 0.69	0.93 0.93	1.64 1.64	2.57	0.40 0.40	0.47	0.56 0.56	0.73 0.73	1.26 1.26	2.03 2.03	21 22	0.46 0.46	0.55 0.55	0.63 0.63	0.88 0.88	1.56 1.56	2.45	0.39 0.39	0.44 0.44	0.52 0.52	0.69 0.69	1.20 1.20	1.93
23	0.47	0.59	0.69	0.93	1.64	2.57	0.40	0.47	0.56	0.73	1.26	2.03	23	0.46	0.55	0.63	0.88	1.56	2.45	0.39	0.44	0.52	0.69	1.20	1.93
24	0.47	0.59	0.69	0.93	1.64	2.57	0.40	0.47	0.56	0.73	1.26	2.03	24	0.46	0.55	0.63	0.88	1.56	2.45	0.39	0.44	0.52	0.69	1.20	1.93
25	0.47	0.59	0.69	0.93	1.64	2.57	0.40	0.47	0.56	0.73	1.26	2.03	25	0.46	0.55	0.63	0.88	1.56	2.45	0.39	0.44	0.52	0.69	1.20	1.93
26	0.47	0.59	0.69	0.94	1.61	2.55	0.40	0.47	0.56	0.75	1.25	2.03	26	0.46	0.55	0.64	0.89	1.53	2.42	0.39	0.45	0.53	0.70	1.19	1.94
27	0.47	0.59	0.70	0.94	1.57	2.53	0.40	0.47	0.57	0.76	1.25	2.04	27	0.46	0.56	0.66	0.90	1.50	2.40	0.39	0.45	0.54	0.71	1.19	1.95
28	0.47	0.60	0.71	0.95	1.55	2.52	0.40	0.48	0.57	0.78	1.25	2.05	28	0.46	0.56	0.66	0.91	1.47	2.39	0.40	0.46	0.56	0.71	1.19	1.97
29	0.47	0.60	0.72	0.95	1.54	2.52	0.40	0.48	0.58	0.79	1.26	2.07	29	0.46	0.57	0.69	0.92	1.46	2.38	0.40	0.46	0.56	0.72	1.20	1.99
30	0.47	0.60	0.73	0.96	1.54	2.53	0.40	0.48	0.58	0.81	1.28	2.10	30	0.46	0.57	0.70	0.93	1.47	2.40	0.40	0.47	0.57	0.73	1.21	2.03
31	0.47	0.61	0.75	0.99	1.57	2.57	0.41	0.49	0.60	0.83	1.31	2.14	31	0.46	0.58	0.71	0.96	1.49	2.43	0.41	0.48	0.58	0.76	1.24	2.08
32	0.49	0.62	0.76	1.02	1.62	2.62	0.43	0.51	0.63	0.85	1.36	2.20	32	0.47	0.59	0.73	0.99	1.53	2.48	0.43	0.50	0.61	0.79	1.28	2.14
33	0.51	0.63	0.78	1.05	1.69	2.70	0.45	0.52	0.64	0.87	1.42	2.28	33	0.49	0.60	0.73	1.02	1.60	2.57	0.44	0.51	0.62	0.82	1.34	2.22
34	0.53	0.64	0.78	1.09	1.79	2.81	0.46	0.54	0.66	0.89	1.50	2.38	34	0.51	0.61	0.74	1.06	1.70	2.68	0.46	0.53	0.63	0.86	1.42	2.32
35	0.55	0.65	0.79	1.12	1.94	2.96	0.48	0.55	0.67	0.91	1.60	2.50	35	0.53	0.62	0.75	1.09	1.84	2.83	0.47	0.54	0.64	0.89	1.52	2.45
36	0.60	0.71	0.85	1.21	2.11	3.14	0.51	0.60	0.72	0.98	1.73	2.65	36 27	0.58	0.68	0.81	1.18	2.01	3.01	0.50	0.58	0.68	0.95	1.63	2.60
37	0.65 0.71	0.77	0.91 0.98	1.30	2.33	3.35 3.61	0.55 0.59	0.65 0.70	0.77	1.05	1.87	2.83	37 38	0.63	0.74 0.80	0.86	1.27 1.37	2.21 2.44	3.24 3.50	0.54 0.58	0.63 0.68	0.73 0.78	1.02	1.78	2.77 2.97
38 39	0.71	0.83 0.90	1.05	1.40 1.51	2.57 2.84	3.91	0.59	0.76	0.83 0.88	1.12 1.20	2.04 2.23	3.02 3.24	38 39	0.69 0.76	0.87	0.93 1.00	1.37	2.44	3.81	0.56	0.00	0.76	1.10 1.18	1.94 2.11	3.18
40	0.77	0.98	1.03	1.62	3.13	4.26	0.63	0.76	0.88	1.20	2.23	3.47	40	0.76	0.87	1.08	1.59	2.70	4.15	0.62	0.74	0.83	1.16	2.11	3.41
41	0.90	1.06	1.23	1.75	3.44	4.64	0.72	0.87	0.99	1.37	2.64	3.72	41	0.89	1.03	1.17	1.71	3.27	4.54	0.71	0.85	0.97	1.35	2.52	3.64
42	0.97	1.14	1.32	1.89	3.76	5.07	0.77	0.93	1.06	1.46	2.86	3.98	42	0.96	1.12	1.27	1.85	3.58	4.97	0.75	0.91	1.02	1.44	2.74	3.89
43	1.05	1.23	1.41	2.05	4.09	5.55	0.82	0.99	1.13	1.56	3.10	4.24	43	1.04	1.21	1.38	1.99	3.90	5.44	0.81	0.96	1.09	1.54	2.97	4.15
44	1.12	1.33	1.54	2.22	4.43	6.08	0.88	1.06	1.21	1.66	3.34	4.51	44	1.11	1.31	1.50	2.15	4.22	5.96	0.86	1.02	1.16	1.65	3.22	4.41
45	1.21	1.44	1.68	2.41	4.77	6.66	0.94	1.13	1.29	1.77	3.58	4.79	45	1.20	1.42	1.64	2.32	4.55	6.52	0.92	1.09	1.25	1.76	3.47	4.67
46	1.32	1.58	1.86	2.61	5.11	7.29	1.01	1.22	1.40	1.92	3.83	5.07	46	1.31	1.55	1.82	2.53	4.88	7.13	0.99	1.17	1.35	1.91	3.73	4.93
47	1.44	1.73	2.04	2.84	5.47	7.99	1.08	1.31	1.51	2.09	4.09	5.37	47	1.42	1.68	2.00	2.76	5.23	7.79	1.06	1.26	1.48	2.07	4.01	5.21
48	1.58	1.89	2.25	3.08	5.87	8.76	1.16	1.41	1.63	2.28	4.38	5.70	48	1.55	1.83	2.22	3.00	5.61	8.53	1.13	1.36	1.60	2.25	4.31	5.53
49	1.72	2.07	2.47	3.34	6.34	9.62	1.25	1.52	1.77	2.47	4.70	6.09	49	1.68	1.99	2.44	3.28	6.07	9.35	1.21	1.46	1.74	2.44	4.65	5.90
50	1.88	2.27	2.73	3.62	6.89	10.59	1.34	1.64	1.91	2.69	5.07	6.55	50	1.83	2.17	2.69	3.57	6.61	10.27	1.30	1.57	1.87	2.65	5.03	6.34
51 52	2.07	2.48	2.98	4.03	7.55	11.67	1.48	1.78	2.07	2.91	5.49	7.11	51 52	2.01	2.38	2.96	3.95	7.25	11.31	1.43	1.71	2.04	2.87	5.47	6.87
52 53	2.28 2.51	2.70 2.94	3.25 3.54	4.48 4.99	8.34 9.29	12.88 14.22	1.63 1.80	1.94 2.11	2.24 2.44	3.15 3.41	5.98 6.55	7.77 8.56	52 53	2.22 2.44	2.61 2.86	3.25 3.54	4.37 4.84	8.03 8.96	12.47 13.77	1.58 1.74	1.86 2.03	2.22 2.41	3.11 3.36	5.96 6.54	7.51 8.28
54	2.76	3.21	3.86	5.55	10.42	15.72	1.00	2.11	2.44	3.41	7.20	9.49	53 54	2.44	3.14	3.85	5.35	10.07	15.23	1.74	2.03	2.41	3.64	7.19	9.19
55	3.04	3.50	4.20	6.18	11.74	17.39	2.20	2.49	2.85	3.99	7.26	10 59	5 <del>5</del>	2.95	3.44	4.17	5.92	11.37	16.85	2.11	2.41	2.81	3.94	7.19	10.26
56	3.48	3.98	4.72	7.02	13.28	19.23	2.45	2.76	3.12	4.48	8.82	11.86	56	3.38	3.89	4.65	6.73	12.88	18.65	2.36	2.68	3.09	4.43	8.79	11.51
57	3.99	4.53	5.30	7.96	15.02	21.23	2.73	3.05	3.44	5.04	9.78	13.30	57	3.87	4.40	5.18	7.65	14.59	20.62	2.64	2.98	3.38	4.98	9.72	12.92
58	4.57	5.15	5.95	9.04	16.93	23.37	3.04	3.38	3.78	5.67	10.83	14.88	58	4.43	4.97	5.77	8.69	16.48	22.73	2.96	3.31	3.70	5.60	10.74	14.47
59	5.23	5.86	6.68	10.26	19.00	25.64	3.39	3.75	4.16	6.37	11.96	16.59	59	5.07	5.62	6.45	9.88	18.52	24.96	3.31	3.68	4.05	6.30	11.83	16.15
60	5.99	6.66	7.50	11.65	21.20	28.02	3.78	4.15	4.58	7.16	13.15	18.41	60	5.80	6.35	7.20	11.23	20.69	27.31	3.71	4.09	4.45	7.08	12.98	17.94
61	6.64	7.51	8.41	13.02	23.52	30.48	4.19	4.69	5.14	8.02	14.39	20.31	61	6.45	7.18	8.08	12.54	22.97	29.75	4.12	4.61	4.97	7.86	14.18	19.83
62	7.35	8.46	9.43	14.55	25.92	33.01	4.65	5.31	5.79	8.98	15.68	22.29	62	7.17	8.12	9.05	14.01	25.33	32.26	4.57	5.19	5.55	8.72	15.42	21.78
63	8.15	9.54	10.58	16.27	28.39	35.60	5.16	6.00	6.50	10.06	17.01	24.33	63	7.98	9.19	10.17	15.65	27.77	34.82	5.07	5.84	6.19	9.67	16.70	23.79
64	9.03	10.75	11.88	18.18	30.90	38.23	5.72	6.78	7.33	11.26	18.35	26.40	64	8.87	10.39	11.43	17.48	30.24	37.42	5.62	6.58	6.92	10.73	17.99	25.83
65	10.00	12.12	13.35	20.00	33.44	40.87	6.34	7.67	8.25	12.61	19.71	28.49	65	9.87	11.75	12.85	19.52	32.74	40.04	6.24	7.41	7.74	11.91	19.29	27.89